

#### ANGOSTURA HOLDINGS LIMITED

#### **SUMMARY CONSOLIDATED FINANCIAL STATEMENTS**

For the year ended December 31, 2023 (Expressed in Trinidad and Tobago dollars)

Angostura Holdings Limited ("Angostura"/"the Company") is pleased to report Profit Before Tax (PBT) of \$220 million for the year ended December 31, 2023, an increase of \$16 million or 8% when compared to the year 2022. This represents an improvement in our profitability ratio by 100 basis points to a 20.8% PBT margin.

The Company delivered a robust performance, as we confidently steered Angostura through the normalisation of the spirits market post the COVID-19 pandemic. Building on last year's historic achievement of surpassing the one-billion-dollar revenue mark, revenues reached \$1.05 billion in 2023, growing by \$26 million or 2.5%.

This accomplishment was mainly driven by our successful internationalisation strategy, which led to 76% of the Company's year-on-year growth. This was fueled by key marketing investments driving revenue growth of 13% for iconic Angostura® Bitters in the USA, whilst rums, 69% being Premium rums, continued to gain traction around the world, with 9% growth. According to Drinks International, the Angostura brand is among the top 10 trendiest rum brands, with the innovative Angostura Tamboo® spiced rum leading the way. The Caribbean and Latin America markets also achieved strong revenue growth with increases of 12% and 16% respectively. Angostura® Chill continued to perform above expectations in the Caribbean region with revenue growth of 4% or \$14 million.

Revenue from the local market grew by \$10.7 million or 1.6%, driven by the strategy to recapture consumer demand by investing in the on-trade and at Solera, our retail chain, which both achieved solid single-digit revenue growth complemented by a new Solera branch which was opened at Albion Plaza. Angostura's premium rum range revenue grew by 11% in the local market, together with the portfolio of Agency brands which gained 13% in the local trade. We continued our innovation in the rums segment with the launch of Symphony 2023 Edition "A carefully crafted and bottled masterpiece of ages, flavours and aromas".

In this the 200th anniversary of our operations, we are proud of the dedication and commitment of our team and look forward to their ongoing engagement to achieve sustainable growth.

The Board of Directors recommends a final dividend in respect of the financial year ended December 31, 2023 of \$0.28 per share, which will result in an increase in total dividends of 8.6% declared for 2023 over the prior year. If approved, this dividend will be paid on July 31, 2024 to shareholders on record as at July 12, 2024. To facilitate this payment, the shareholders' register will be closed on July 11, 2024.

Mr. Terrence Bharath S.C. Chairman March 27, 2024

| Summary consolidated               | statement of financial | position          |  |
|------------------------------------|------------------------|-------------------|--|
|                                    | Audited                |                   |  |
|                                    | December 31, 2023      | December 31, 2022 |  |
|                                    | \$'000                 | \$'000            |  |
| Assets                             |                        |                   |  |
| Non-current assets                 |                        |                   |  |
| Property, plant and equipment      | 410,110                | 386,710           |  |
| Investments                        | 136,201                | 136,620           |  |
| Deferred tax asset                 | 25,288                 | 14,746            |  |
| Retirement benefit asset           | 47,110                 | 43,209            |  |
| Commont conto                      | 618,709                | 581,285           |  |
| Current assets Inventories         | 463,905                | 430,832           |  |
| Trade and other receivables        | 204,592                | 203,479           |  |
| Taxation recoverable               | 8,607                  | 6,738             |  |
| Investments                        | 344,302                | 367,910           |  |
| Cash and cash equivalents          | 160,630                | 108,542           |  |
| east and east equivalents          | 1,182,036              | 1,117,501         |  |
|                                    |                        |                   |  |
| Total assets                       | 1,800,745              | 1,698,786         |  |
| Equity and liabilities             |                        |                   |  |
| Equity                             | 440.550                | 110.550           |  |
| Share capital                      | 118,558                | 118,558           |  |
| Reserves                           | 102,370                | 102,370           |  |
| Retained earnings                  | 1,246,340              | 1,165,549         |  |
| Total equity                       | 1,467,268              | 1,386,477         |  |
| Liabilities                        |                        |                   |  |
| Non-current liabilities            |                        |                   |  |
| Post-employment benefit obligation | 28,246                 | 25,363            |  |
| Deferred tax liability             | 71,400                 | 56,236            |  |
| Lease liabilities                  | 20,457                 | 20,268            |  |
|                                    | 120,103                | 101,867           |  |
| Current liabilities                | 446.0                  | 4.45.000          |  |
| Trade and other payables           | 146,075                | 145,329           |  |
| Taxation payable                   | 82                     | 7,434             |  |
| Borrowings<br>Lease liabilities    | 60,000<br>7,217        | 50,000<br>7,679   |  |
| Lease nabilities                   | ,                      | ,                 |  |
|                                    | 213,374                | 210,442           |  |
| Total liabilities                  | 333,477                | 312,309           |  |
| Total equity and liabilities       | 1,800,745              | 1,698,786         |  |

| Summary consolidated statement of profit or loss and other comprehensive income                      |                         |                   |  |  |
|--|-------------------------|-------------------|--|--|
|  | Audited 12 months ended |                   |  |  |
|  | December 31, 2023       | December 31, 2022 |  |  |
|  | \$'000                  | \$'000            |  |  |
| Revenue  | 1,055,883               | 1,029,910         |  |  |
| Cost of goods sold   | (547,664)               | (552,483)         |  |  |
| Gross profit   | 508,219                 | 477,427           |  |  |
| Selling and marketing expenses   | (198,223)               | (180,310)         |  |  |
| Administrative expenses  | (112,737)               | (102,733)         |  |  |
| Expected credit writeback/(loss)   | 985                     | (7,374)           |  |  |
| Other income/(expenses)  | 458                     | (2,784)           |  |  |
| Results from operating activities  | 198,702                 | 184,226           |  |  |
| Finance costs  | (2,277)                 | (1,651)           |  |  |
| Finance income   | 23,475                  | 21,421            |  |  |
| Profit before tax  | 219,900                 | 203,996           |  |  |
| Taxation expense   | (67,918)                | (58,759)          |  |  |
| Profit for the year  | 151,982                 | 145,237           |  |  |
| Other comprehensive income/(loss)  |                         |                   |  |  |
| Items that will not be reclassified to profit or loss:   |                         |                   |  |  |
| Re-measurement of post-employment benefit obligations  | 1,209                   | (30,678)          |  |  |
| Related tax  | (363)                   | 9,204             |  |  |
| Gain on revaluation of land and buildings<br>Other comprehensive income/(loss) for the year - net of | -                       | 2,095             |  |  |
| tax  | 846                     | (19,379)          |  |  |
| Total comprehensive income for the year  | 152,828                 | 125,858           |  |  |
| Profit for the period attributable to:   |                         |                   |  |  |
| Owners of the Group  | 151,982                 | 145,237           |  |  |
| Total comprehensive income attributable to:  |                         |                   |  |  |
| Owners of the Group  | 152,828                 | 125,858           |  |  |
| Dividends paid per share   | 35¢                     | 36¢               |  |  |
| Earnings per share   | 74¢                     | 71¢               |  |  |

# ANGOSTURA HOLDINGS LIMITED

# **SUMMARY CONSOLIDATED FINANCIAL STATEMENTS**

For the year ended December 31, 2023 (Expressed in Trinidad and Tobago dollars)



| Summary consolidated statement of changes in equity                       |               |                   |           |                   |               |          |           |              |
|---|---------------|-------------------|-----------|-------------------|---------------|----------|-----------|--------------|
|   |               | Audited           |           |                   |               |          |           |              |
|   |               | December 31, 2023 |           | December 31, 2022 |               |          |           |              |
|   |               |                   | Retained  |                   |               |          | Retained  |              |
|   | Share capital | Reserves          | earnings  | Total equity      | Share capital | Reserves | earnings  | Total equity |
|   | \$'000        | \$'000            | \$'000    | \$'000            | \$'000        | \$'000   | \$'000    | \$'000       |
| Balance at January 01   | 118,558       | 102,370           | 1,165,549 | 1,386,477         | 118,558       | 100,275  | 1,115,881 | 1,334,714    |
| Profit for the year Other comprehensive income/(loss) for                 | -             | -                 | 151,982   | 151,982           | -             | -        | 145,237   | 145,237      |
| the year  | _             | _                 | 846       | 846               | _             | 2,095    | (21,474)  | (19,379)     |
| Total comprehensive income for the year Transactions with owners in their | -             | -                 | 152,828   | 152,828           | -             | 2,095    | 123,763   | 125,858      |
| capacity as owners  Dividends to equity holders                           | -             | _                 | (72,037)  | (72,037)          | _             | -        | (74,095)  | (74,095)     |
| Balance at December 31  | 118,558       | 102,370           | 1,246,340 | 1,467,268         | 118,558       | 102,370  | 1,165,549 | 1,386,477    |

#### 1) General information

Angostura Holdings Limited (referred to as the "Company or AHL") is a limited liability company incorporated and domiciled in the Republic of Trinidad and Tobago. AHL and its Subsidiaries are together referred to as the "Group" and individually as the "Group Companies". The address of the Company's registered office is Corner Eastern Main Road and Trinity Avenue, Laventille, Trinidad and Tobago. The Group has its primary listing on the Trinidad and Tobago Stock Exchange. It is a holding company whose subsidiaries are engaged in the manufacture and sale of rum, Angostura® aromatic bitters and other spirits, and the bottling of alcohol and other beverages on a contract basis. These summary consolidated financial statements relate to the Group. The full version of the Group's consolidated financial statements can be located at the Company's registered office.

#### Basis of Preparation

The summary consolidated financial statements comprise the summary consolidated statement of financial position, the summary consolidated statement of profit or loss and other comprehensive income, the summary consolidated statement of changes in equity and the summary consolidated statement of cashflows derived from the full set of consolidated financial statements which were prepared in accordance with IFRS Accounting Standards for the year ended December 31, 2023. The summary consolidated financial statements do not include the accounting policies and the notes that are contained in the full audited consolidated financial statements. The accounting policies in the full set of consolidated financial statements have been applied consistently to all the years presented. summary financial statements should be read in conjunction with the annual financial statements for the year ended December 31, 2023.

## 3) Dividend paid per share

|                           | 2023 | 2022 |
|---------------------------|------|------|
| Final dividend prior year | 25¢  | 26¢  |
| First interim dividend    | 10¢  | 10¢  |
| Total dividend paid       | 35¢  | 36¢  |

## Summary consolidated statement of cashflows

|  | Audited  |                   |  |
|--|----------|-------------------|--|
|  |          |                   |  |
|  |          | December 31, 2022 |  |
|  | \$'000   | \$'000            |  |
| Profit before tax                                      | 219,900  | 203,996           |  |
| Adjustments for items not affecting working capital    | 22,949   | 17,481            |  |
| Operating profit before working capital changes        | 242,849  | 221,477           |  |
| Net working capital changes                            | (33,924) | (129,687)         |  |
| Cash generated from operating activities               | 208,925  | 91,790            |  |
| Other operating cashflows                              | (88,050) | (61,676)          |  |
| Net cash generated from operating activities           | 120,875  | 30,114            |  |
| Net cash generated from/(used in) investing activities | 1,559    | (35,815)          |  |
| Net cash used in financing activities                  | (70,011) | (30,111)          |  |
| Net increase/(decrease) in cash and cash equivalents   | 52,423   | (35,812)          |  |
| Cash and cash equivalents at January 01                | 108,542  | 144,063           |  |
| Effect of movement in exchange rate on cash held       | (335)    | 291               |  |
| Cash and cash equivalents at December 31               | 160,630  | 108,542           |  |
| Represented by:  |          |                   |  |
| Cash at bank and in hand                               | 160,630  | 108,542           |  |





## Independent auditor's report on the summary consolidated financial statements



To the shareholders of Angostura Holdings Limited

## Our opinion

In our opinion, the accompanying summary consolidated financial statements of Angostura Holdings Limited (the Company), and its subsidiaries (together 'the Group') are consistent, in all material respects, with the audited consolidated financial statements, on the basis described in note 2.

## The summary consolidated financial statements

The Group's summary consolidated financial statements derived from the audited consolidated financial statements for the year ended

the summary consolidated statement of financial position as at December 31, 2023;

- the summary consolidated statement of profit or loss and other comprehensive income for the year then ended;
- the summary consolidated statement of changes in equity for the year then ended; the summary consolidated statement of cash flows for the year then
- ended; and the related notes to the summary consolidated financial statements.

The summary consolidated financial statements do not contain all the disclosures required by IFRS Accounting Standards. Reading the consolidated summary financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited consolidated financial statements and the auditor's report thereon.

#### The audited consolidated financial statements and our audit report thereon

We expressed an unmodified audit opinion on the audited consolidated financial statements in our report dated 27 March 2024. That report also includes the communication of key audit matters. Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the audited consolidated financial statements of the current period.

Responsibilities of management and those charged with governance for the summary consolidated financial statements

Management is responsible for the preparation of the summary

consolidated financial statements on the basis described in Note 2 Those charged with governance are responsible for overseeing the Group's financial reporting process.

## Auditor's responsibility

Our responsibility is to express an opinion on whether the summary consolidated financial statements are consistent, in all material respects, with the audited consolidated financial statements based on our procedures, which were conducted in accordance with International Standard on Auditing 810 (Revised), 'Engagements to Report on Summary Financial Statements'

Pricewaterhouse Coopers

Port of Spain Trinidad, West Indies 27 March 2024

