

# ANGOSTURA HOLDINGS LIMITED and its Subsidiaries (together 'the Group') UNAUDITED FINANCIAL HIGHLIGHTS For the nine months ended September 30, 2011 (Expressed in Trinidad and Tobago dollars)

I am pleased at the continued strong performance of the Group as evidenced by our 2011 third quarter results. Despite reduced trading hours due to the nationwide State of Emergency, year-to-date sales are up \$80.1M (15%) versus our 2010 performance and third quarter sales are up \$38.8M (23%) versus the third quarter last year. We view this as a sign of the improved brand loyalty attained through our successful image enhancement programmes undertaken over the past months.

Our profit after tax for the nine month period of \$102.7M includes a mere \$2.1M in foreign exchange gains and \$1.7M in other income as compared to the \$12.7M and \$11.3M reported respectively for these line items in the prior year (as against a profit after tax of \$91.6M for that year). As a consequence, our results are reflective of the true profitability of the underlying business. We continue to actively monitor the exchange rates of the Trinidad and Tobago dollar against the Euro and United States dollar with a view to risk mitigation in light of the options available to us.

Our year-to-date selling and marketing costs of \$81.4M are \$22.9M (39%) higher than 2010 levels since the major part of our 2010 spend was incurred in the final quarter of the year when our Single Barrel campaign was gaining momentum. Our 2011 spend includes the continued cost of this campaign which peaked during the second quarter of 2011 and tapered off during the third quarter. In addition, other re-imaging activities such as the re-packaging and re-launch of our premium brands (1919 and 1824 rums) incurred some spend in the third quarter of 2011.

I am encouraged by the \$0.49 year-to-date EPS and in consideration of current performance trends I anticipate continued success for the Group for the full year 2011.

Gerald Yetming Chairman (November 3, 2011)

#### **Consolidated Statement of Financial Position**

	Unaudited 30-Sep-2011 \$000	Unaudited 30-Sep-2010 \$000	Unaudited 31-Dec-2010 \$000					
ASSETS								
Non-current assets Property, plant and equipment	290,982	315,533	283,640					
Investment in associates Available for sale financial	220,503 54,136	65,045	204,870 49,725					
assets Other	88,312	63,358	86,378					
	653,933	443,936	624,613					
Current assets	440,528	372,950	456,108					
Total assets	1,094,461	816,886	1,080,721					
EQUITY AND LIABILITIES								
Shareholders' equity	181,155	(160,102)	74,470					
Non-current liabilities Borrowings Other	460,076 39,155	364,208 38,364	358,025 39,235					
	499,231	402,572	397,260					
Current liabilities	414,075	574,416	608,991					
Total liabilities	913,306	976,988	1,006,251					
Total equity and liabilities	1,094,461	816,886	1,080,721					

### Statement of Consolidated Cashflows

	Unaudited Nine months 30-Sep-2011 \$000	Unaudited Nine months 30-Sep-2010 \$000
Cash flows from operating activities Profit before taxation Adjustment for items not affecting working capital	106,615 33,004	95,023 42,355
Operating profit before working capital changes Net working capital changes	139,619 (68,186)	137,378 1,444
Cash flows from operating activities	71,433	138,822
Other operating cash flows	(64,709)	(59,593)
Net cash from operating activities Cash flows from (used in) investing activities	6,724 25,005	79,229 (12,464)
Cash flows used in financing activities	(34,955)	(114,019)
Net decrease in cash and bank balances	(3,226)	(47,254)
Net cash and bank balances at January 1	113,770	114,837
Net cash and bank balances at September 30	110,544	67,583

### **Consolidated Statement of Comprehensive Income**

	Note	Unau	dited nths ended	Unaudited Nine months ended			
		30-Sep 2011 \$000	30-Sep-2010 \$000	30-Sep-2011 \$000	30-Sep-2010 \$000		
Sales		207,601	168,771	602,164	522,092		
Excise taxes		(45,724)	(42,537)	(121,982)	(107,248)		
Net sales		161,877	126,234	480,182	414,844		
Cost of goods sold		(63,523)	(48,099)	(210,428)	(180,774)		
Gross profit Other income (expense) Selling and marketing costs Administrative expenses Finance costs Finance income Fair value gains (losses) on		98,354 964 (22,880) (20,249) (15,396) 844	78,135 (423) (16,611) (17,760) (17,771) 33	269,754 1,704 (81,409) (57,406) (44,681) 871	234,070 11,326 (58,497) (51,223) (52,582) 419		
financial assets and liabilities Foreign exchange gains (losses)	N7	27,945	2,307 (35,780)	2,055	(1,170) 12,680		
Share of profits from Associates		4,984	-	15,727	-		
Group profit (loss) before tax		74,566	(7,870)	106,615	95,023		
Taxation		(1,840)	(1,861)	(3,933)	(3,445)		
PROFIT (LOSS) FOR THE PERIOD		72,726	(9,731)	102,682	91,578		
Other comprehensive income Investment revaluation gain on AFS financial assets Loss on translation of financial statements of foreign		911	52	4,411	12,536		
operations Other		(1,895) 1,480	(3,446) 4,202	(1,895) 1,487	(1,401) 4,202		
Other comprehensive income for the period		496	808	4,003	15,337		
TOTAL COMPREHENSIVE INCOME (LOSS) FOR THE PERIOD		73,222	(8,923)	106,685	106,915		
Profit (loss) for the period attributable to:							
Owners of the Company		71,906	(10,471)	100,976	90,134		
Non-controlling interests		820	740	1,706	1,444		
Total comprehensive income (loss) attributable to:		72,726	(9,731)	102,682	91,578		
Owners of the Company		72,402	(9,663)	104,979	105,471		
Non-controlling interests		820	740	1,706	1,444		
		73,222	(8,923)	106,685	106,915		
Dividend per share Earnings per share - Basic Earnings per share - Diluted		0¢ \$0.35 \$0.35	0¢ (\$0.05) (\$0.05)	0¢ \$0.49 \$0.49	0¢ \$0.44 \$0.44		



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#### Consolidated Statement of Changes in Equity

	Unaudited 30-Sep-2011 \$000				Unaudited 30-Sep-2011 \$000					
	Share Capital	Other reserves	Accumu- lated deficit	Non- controlling Interest	Total Equity	Share Capital	Other reserves	Accumu- lated deficit	Non- controlling Interest	Total Equity
Balance at January 1	118,558	103,827	(157,810)	9,895	74,470	118,558	94,440	(489,186)	9,171	(267,017)
Revaluation of investments Currency translation Other reserve movements	-	4,411 (2,371) 1,194	476 293	- - -	4,411 (1,895) 1,487	-	12,536 (1,401) -	- 4,202	-	12,536 (1,401) 4,202
Net income recognized directly in equity Profit for the period		3,234	769 100,976	1,706	4,003 102,682	-	11,135 -	4,202 90,134	- 1,444	15,337 91,578
Balance at September 30	118,558	107,061	(56,065)	11,601	181,155	118,558	105,575	(394,850)	10,615	(160,102)

Notes to the Condensed Consolidated Financial Statements

#### N1. General information

Angostura Holdings Limited (AHL) is a limited liability company incorporated and domiciled in the Republic of Trinidad and Tobago. The address of its registered office is corner Eastern Main Road and Trinity Avenue, Laventille, Trinidad and Tobago. The Company has its primary listing on the Trinidad and Tobago Stock Exchange. It is a holding company whose subsidiaries are engaged in the manufacture and sale of rum, ANGOSTURA® aromatic bitters and other spirits, the bottling of beverage alcohol and other beverages on a contract basis. The Company's ultimate parent entity is CL Financial Limited, a company incorporated in the Republic of Trinidad and Tobago. These condensed consolidated financial statements pertain to AHL and its Subsidiaries (together 'the Group').

## N2. Statement of Compliance

The condensed consolidated financial statements of the Group have been prepared in accordance with International Financial Reporting Standards (IFRS) with specific reference to IAS 34—Interim Financial Reporting.

#### N3. Basis of measurement

The condensed consolidated financial statements have been prepared on the historical cost basis except for the following:

- financial instruments at fair value through profit or loss are measured at fair value;
- available-for-sale financial assets are measured at fair value;
- investments in associates are measured at fair value;
- the defined benefit asset is recognised as the net total of the plan assets, plus unrecognised past service cost and unrecognised actuarial losses, less unrecognised actuarial gains and the present value of the defined benefit obligation.

# N4. Use of estimates and judgments

The preparation of the condensed consolidated financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

## N5. Summary of significant accounting policies

The principal accounting policies applied in the preparation of these condensed consolidated financial statements are consistent with those disclosed in the consolidated financial statements as at and for the year ended December 31, 2010 and have been consistently applied to all periods presented, unless otherwise stated.

## N6. Financial risk management

The Group's financial risk management objective and policies are consistent with those disclosed in the consolidated financial statements as at and for the year ended December 31, 2010.

### N7. Foreign exchange movements

Foreign exchange gains of TT\$27.9M in the third quarter represent primarily a reversal of year-to-date losses of TT\$25.9M reported at the half year. The Euro rate of exchange moved from TT\$8.8575:€1 at December 31, 2010 to TT\$8.8769:€1 at September 30, 2011, generating a net year-to-date loss of only TT\$0.7M as compared to the rate at June 30, 2011 of TT\$9.5121:€1 which generated losses of TT\$25.9M. As at October 31, 2011 the Euro rate appreciated to TT\$9.228:€1 generating further losses of TT\$13.9M to that date. Euro borrowings totaled €39.7M at all dates.

# N8. Segment analysis

			30-Sep-201 <sup>-</sup> 000	1	Unaudited 30-Sep-2010 \$000				
	Cased alcohol	Bulk alcohol	Bitters	Total	Cased alcohol	Bulk alcohol	Bitter	Total	
Net sales	321,561	104,416	54,205	480,182	243,187	95,697	75,960	414,844	
Segment profit (loss)	113,470	(1,620)	19,089	130,939	75,391	13,556	35,403	124,350	
Finance costs Finance income Foreign exchange gains Other income Fair value losses Share of results of Associates				(44,681) 871 2,055 1,704 - 15,727				(52,582) 419 12,680 11,325 (1,170)	
Net profit before tax Taxation Net profit after tax				106,615 (3,933) 102,682				95,023 (3,445) 91,578	